

BIOGRAPHY

Donald A. Connelly

Speaker, Motivator and Educator

Don Connelly is perhaps the nation's most successful speaker, motivator and mentor to Advisors in the financial services industry. His career on Wall Street spans more than 40 years and includes positions as stock broker, financial planner, branch manager, wholesaler, national sales manager and for nearly 19 years he was company spokesperson, Senior V. P. and Senior Marketing Officer for Putnam Investments. As founder and CEO of Don Connelly 24/7, an extraordinary learning center and mentoring program for financial advisors, Don's timely and provocative sales ideas are available to thousands of financial professionals, 24 hours a day, seven days a week.

Don has lectured to tens of thousands of investors and financial services professionals in large cities, small towns, boardrooms, and universities. Audiences at England's Cambridge University, Harvard, Wharton School of Business, Chapman College and Pepperdine have all benefited from his presentations. He has shared his wisdom with Investment professionals abroad in New Zealand, Australia, Spain, Canada, England, Ireland and South Korea. In

the past few years has given several presentations to the prestigious Million Dollar Roundtable as both a main platform and workshop speaker.

Offering practical guidance to financial services professionals, Don inspires audiences to strive for greater accomplishments. He is known as a guru on managing client relationships, selling and becoming a successful financial advisor.

He educates, entertains and motivates audiences with an extraordinary flare and fast paced combination of wit, intellect, anecdotes and simplistic doctrine. Don's mission for financial professionals is to simplify the process:

"The more successful we become, the further we get away from the basics that made us successful in the first place. In the final analysis, it all comes down to remembering the basics and keeping the focus on your clients' needs."

Don Connelly

Mr. Connelly holds a B.A. in languages from Bucknell University